



Wiseco Performance Products

Job Summary

Company

Wiseco Performance Products

Location

Mentor, OH 44060

Industries

Manufacturing - Other

Job Type

Full Time

Employee

Years of Experience

1+ to 2 Years

Education Level

High School or equivalent

Career Level

Experienced (Non-Manager)

Technical Sales Associate

About the Job

Since 1941, Wiseco has been a world-class manufacturer of the finest after market pistons available. There is a great deal of pride and quality that comes with this brand and this statement is further proven by the endless championships won with Wiseco performance products.

Today, Wiseco's corporate headquarters has evolved to over 150,000 square feet of state-of-the-art forging and CNC equipment. From a fully stocked warehouse, to an in house research and development lab equipped with the latest technology, every inch of Wiseco screams high performance.

We are a high performance company looking for high performance employees. If you want to join a successful team, we have an immediate opening for a Technical Sales Associate.

This position is a key member of Wiseco sales team. The position will support Wiseco sales objectives by providing customer service and promoting all Wiseco product lines through all channels of distribution. Also working closely with entire sales staff, and other Wiseco departments to service all current and potential sales objectives and customer needs. To perform this job successfully, an individual must be able to perform each essential duty satisfactorily.

Essential job duties include:

- Responsible for responding to all customer phone calls
- Responsible for all forms of customer contact including phone, email, fax, Internet, etc

- Provides application support and technical assistance within reason. Assists PLM with new application information as needed
- Resolves customer issues within their bounds of authority.
- Travels to trade shows, race events and visits customers as needed via automobile or airline.
- Ability to remain poised in difficult situations. Must be able to handle multiple tasks simultaneously.

The requirements listed below are representative of the minimum knowledge, skill, and/or ability required to perform this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Minimum qualifications for this position include:

- High School graduate or equivalent. College course work in related fields considered a strong plus.
- Formal sales training, experience in Powersports or Automotive industry, or formal training from accredited school in related field.
- Must be able to type 25 WPM
- Must be familiar with Microsoft Office
- Experience considered advantageous include;
 - Sales / customer account management
 - Product line coordinator
 - Project management
 - Power sports enthusiast and/or racing experience
- Excellent interpersonal and communication skills, both verbal and written.

Qualified candidates should submit their resume along with a cover letter to jobs@wiseco.com Please reference job opening 005 in the subject of the e-mail. Only applicants that include salary history/requirements will be considered.

Wiseco is an Equal Opportunity Employer

Contact Information

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